### INTENTIONALLY DEFECTIVE GRANTOR TRUST

# IDGT

A primary goal of wealth transfer planning is to transfer wealth to the next generation while managing the impact of estate and gift taxes. An IDGT is an appropriate planning tool for a family-owned business as it may allow the patriarch to maintain control throughout his lifetime and still accomplish many of these goals and objectives.

### **How it Works?**

- 1. Cash or liquid assets are contributed to the trust as a form of "Seed Money" to get the trust established and it should be at least 10% of the overall assets committed to the trust.
- 2. Shares of the business (S-Corp or LLC) are then sold to the IDGT in return for a promissory note. The IDGT will use a portion of the trust earnings to pay note interest payments back to the grantor.
- 3. The IDGT may then purchase life insurance with a portion of the earnings and thus keep the proceeds outside of the taxable estate.
- 4. Once the IDGT assets have grown sufficiently, the IDGT can then repay the grantor for the note principal. The trusts assets may then continue to grow and use a portion of the earnings to fund any remaining life insurance premiums.
- 5. Upon death, the life insurance and remaining trust assets pass to the trust beneficiaries free of income and estate taxes.

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# IDGT

## **Details**

- The trust is designed so that it is "Defective" with regards to income tax obligations only, but it is fully "Effective" as an irrevocable trust to avoid estate taxes.
- The advantage here is that the grantor assumes all income tax liability and this allows the trust to grow much greater than it would otherwise.
- If a family-owned business is the primary asset, the grantor can still control the business by maintaining voting control or establishing himself as the managing member of an LLC.

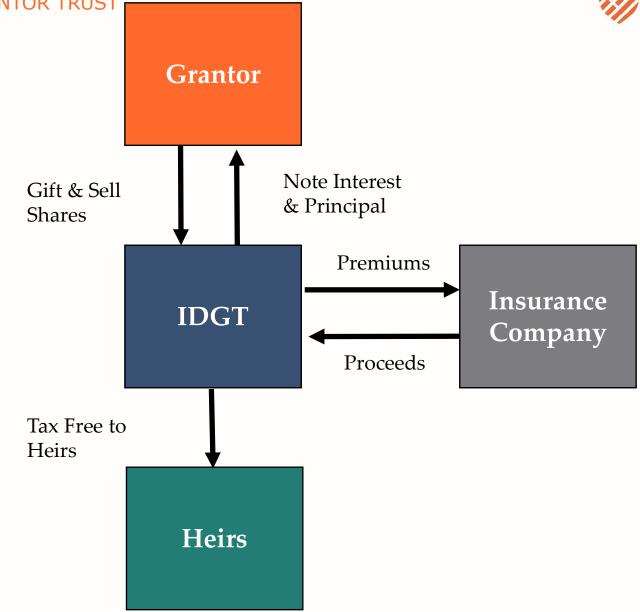
# **Key Benefits**

- A substantial discount of 20% to 40% may be obtained on transfers to an IDGT because of lack of marketability and minority control (proposed regulations may abolish this in the future)
- Note interest payments may be based on very low interest rates. The Applicable Federal Rate (AFR) for Mid-Term loans was 1.30% in January of 2022, which would have offered substantial leverage. It's important to consider the current AFR when using an IDGT.

## INTENTIONALLY DEFECTIVE GRANTOR TRUST

# **IDGT**

- 1. Grantor gifts "seed \$" to IDGT
- 2. Grantor sells shares in exchange for note
- 3. Earnings in IDGT pay Insurance Premiums & Note Interest Payments
- 4. Grantor Pays Income Tax on Earnings



1.4%

5.0%

## INTENTIONALLY DEFECTIVE GRANTOR TRUST

Total Value of Assets to Transfer Gross Value of Assets Sold to Trust Discounted Value of Assets Seed Money Gifted To Trust

\$6,000,000 \$5,000,000 \$3,750,000 \$1,000,000 Insurance Age Life Insurance Death Benefit Life Insurance Annual Premium Year of Balloon Payment

65 6,000,000 (75,969)9

Side Fund Growth Rate Asset Growth Rate Asset Income Rate

Note Interest Rate

3.0% 6.0%

		GRANTOR		INTENTIONALLY DEFECTIVE GRANT OR TRUST (IDGT)										
		А	В	С	D	E	F	G	Н	I	J	K	L	М
				TRUST ASSETS				TRUST SIDE FUND ACCOUNT				Life	Asset, Side	
		Note	Payment to	Asset Value	Asset	Asset	Trust Side	Insurance	Side Fund	Income	Payment to	Trust Side	Insurance	Fund & Death
Yrs	Age	Amount	Grantor	BOY	Growth	Value	Fund BOY	Premium	Growth	from Asset	Grantor	Fund	Death Benefit	Benefit (- Note)
	-				C x 3%	C + D			@ 5%	C x 6%		F+G+H+I		E+K+L-A
1	65	3,750,000	-52,500	5,000,000	150,000	5,150,000	1,000,000	-75,969	46,202	300,000	-52,500	1,217,733	6,000,000	8,617,733
2	66	3,750,000	-52,500	5,150,000	154,500	5,304,500	1,217,733	-75,969	57,088	309,000	-52,500	1,455,352	6,000,000	9,009,852
3	67	3,750,000	-52,500	5,304,500	159,135	5,463,635	1,455,352	-75,969	68,969	318,270	-52,500	1,714,122	6,000,000	9,427,757
4	68	3,750,000	-52,500	5,463,635	163,909	5,627,544	1,714,122	-75,969	81,908	327,818	-52,500	1,995,379	6,000,000	9,872,923
5	69	3,750,000	-52,500	5,627,544	168,826	5,796,370	1,995,379	-75,969	95,970	337,653	-52,500	2,300,533		10,346,903
6	70	3,750,000	-52,500	5,796,370	173,891	5,970,261	2,300,533	-75,969	111,228	347,782	-52,500	2,631,074	6,000,000	10,851,336
7	71	3,750,000	-52,500	5,970,261	179,108	6,149,369	2,631,074	-75,969	127,755	358,216	-52,500	2,988,576		11,387,945
8	72	3,750,000	-52,500	6,149,369	184,481	6,333,850	2,988,576	-75,969	145,630	368,962	-52,500	3,374,700		11,958,550
9	73	3,750,000	-52,500	6,333,850	190,016	6,523,866	3,374,700	-75,969	164,937	380,031	-52,500	3,791,198		12,565,064
10	74	0	-3,750,000	6,523,866	195,716	6,719,582	3,791,198	-75,969	185,761	403,175	-3,750,000	554,166		13,273,747
11	75	0	0	6,719,582	201,587	6,921,169	554,166	-75,969	23,910	415,270	0	917,377	6,000,000	13,838,546
12	76	0	0	6,921,169	207,635	7,128,804	917,377	-75,969	42,070	427,728	0	1,311,206		14,440,011
13	77	0	0	7,128,804	213,864	7,342,669	1,311,206	-75,969	61,762	440,560	0	1,737,559	6,000,000	15,080,228
14	78	0	0	7,342,669	220,280	7,562,949	1,737,559	-75,969	83,080	453,777	0	2,198,447	6,000,000	15,761,395
15	79	0	0	7,562,949	226,888	7,789,837	2,198,447	-75,969	106,124	467,390	0	2,695,992	6,000,000	16,485,829
16	80 81	0	0	7,789,837	233,695	8,023,532	2,695,992	-75,969	131,001	481,412	0	3,232,436	6,000,000	17,255,968
17 18	82	0	0	8,023,532 8,264,238	240,706 247,927	8,264,238 8,512,165	3,232,436 3,810,144	-75,969 -75,969	157,823 186,709	495,854 510,730	0	3,810,144 4,431,614	6,000,000 6,000,000	18,074,383 18,943,779
19	83	0	0	8,512,165	255,365	8,767,530	4,431,614	-75,969	217,782	526,052	0	5,099,479		19,867,009
20	84	0	0	8,767,530	263,026	9,030,556	5,099,479	-75,969	251,176	541,833	0	5,816,519		20,847,075
21	85	0	0	9,030,556	270,917	9,301,473	5,816,519	-75,969	287,027	558,088	0	6,585,666		21,887,139
22	86	0	0	9,301,473	279,044	9,580,517	6,585,666	-75,969	325,485	574,831	0	7,410,013		22,990,530
23	87	0	0	9,580,517	287,416	9,867,933	7,410,013	-75,969	366,702	592,076	0	8,292,822	6,000,000	24,160,754
24	88	0	0	9,867,933	296,038	10,163,971	8,292,822	-75,969	410,843	609,838	0	9,237,534	6,000,000	25,401,504
25	89	0	0	10,163,971	304,919	10,468,890	9,237,534	-75,969	458,078	628,133	0			26,716,666
26	90	0	0	10,468,890	314,067	10,782,956	10,247,776	-75,969	508,590	646,977	0	11,327,375		28,110,331
27	91	0	0	10,782,956	323,489	11,106,445	11,327,375	-75,969	562,570	666,387	0	12,480,363	6,000,000	29,586,808
28	92	0	0	11,106,445	333,193	11,439,638	12,480,363	-75,969	620,220	686,378	0	13,710,992	6,000,000	31,150,630
29	93	0	0	11,439,638	343,189	11,782,828	13,710,992	-75,969	681,751	706,970	0	15,023,744	6,000,000	32,806,571
30	94	0	0	11,782,828	353,485	12,136,312	15,023,744	-75,969	747,389	728,179	0	16,423,342	6,000,000	34,559,655
31	95	0	0	12,136,312	364,089	12,500,402	16,423,342	-75,969	817,369	750,024	0	17,914,766		36,415,168
32	96	0	0	12,500,402	375,012	12,875,414	17,914,766	-75,969	891,940	772,525	0	19,503,262	6,000,000	38,378,676
33	97	0	0	12,875,414	386,262	13,261,676	19,503,262	-75,969	971,365	795,701	0	21,194,358	6,000,000	40,456,034
34	98	0	0	13,261,676	397,850	13,659,526	21,194,358	-75,969	1,055,919	819,572	0	22,993,880		42,653,407
35	99	0	0	13,659,526	409,786	14,069,312	22,993,880	-75,969	1,145,896	844,159	0	24,907,965		44,977,278
36	100	0	0	14,069,312	422,079	14,491,392	24,907,965	-75,969	1,241,600	869,483	0	26,943,080	6,000,000	47,434,471

# **Disclosures**

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File #: 5894102.1